



GDS/Branddecor

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Income Statement Company

First Date Range 1/1/2016 12:00AM
12/31/2016 11:59PM

Printed at: 6/2/2017 11:30AM
Store No. 100

Income	Jan 1, 16 - Dec 31, 16	
Sales.	\$3,798,608.05	94.29%
Artwork-Design	\$2,159.04	0.05%
Cut Vinyl Signs	\$35,038.86	0.87%
Digital Prints	\$2,683,409.22	66.61%
Dimensional Signs	\$15,680.10	0.39%
Installation	\$110,614.67	2.75%
Miscellaneous	\$843,670.50	20.94%
Outsource	\$516.75	0.01%
Post-Frames-Hardware	\$94,320.19	2.34%
Sales	\$13,198.72	0.33%
Credit Memo	\$853.30	0.02%
Bank Service Charge - on Credit Cards	(\$600.45)	-0.01%
Interest and Finance Charges	(\$207.43)	-0.01%
Shipping	\$229,087.40	5.69%
Other Income.	\$853.00	0.02%
sales tax discounts	\$853.00	0.02%
Income Total	\$4,028,593.87	

Expense	Jan 1, 16 - Dec 31, 16	
Bad Debt Exp	\$3,326.07	0.09%
Bank Service Charges - Expense	\$4,516.48	0.12%
Bank Service Charge - for Credit Cards	\$23,171.66	0.61%
Interest on capital debt	\$1,197.26	0.03%
Insurance	\$26,779.44	0.70%
Cargo Insurance	(\$69.70)	0.00%
Insurance - Liability Insurance	\$3,424.60	0.09%
Insurance - Life Insurance	\$6,652.00	0.17%
Insurance - Surety Bond	\$175.00	0.00%
Insurance - Vehicle Insurance	\$405.87	0.01%
Insurance - Workers Comp	\$16,191.67	0.43%
Other Expenses.	\$2,196,822.84	57.66%
Sales Tax Paid	\$2,977.60	0.08%
Sales Expenses	(\$4,596.62)	-0.12%
Credit Given	(\$4,596.62)	-0.12%
Miscellaneous Expense.	\$555,067.31	14.57%
Advertising	\$5,599.00	0.15%
Cellular Telephone	\$4,374.17	0.11%
Computer Service	\$14,913.46	0.39%
Depreciation Expense	\$252,946.85	6.64%
Interest Expense	\$89,772.55	2.36%
Miscellaneous Expense	(\$5,467.82)	-0.14%
Other Expenses	\$44.04	0.00%
Parking	\$464.49	0.01%
Postage and Delivery	\$247,127.82	6.49%
Reconciliation Discrepancies	(\$56,636.37)	-1.49%
Taxes	\$78.52	0.00%
Uncategorizes Expenses	\$22.58	0.00%

Expense	Continued...	Jan 1, 16 - Dec 31, 16	
Fines and Penalties		\$1,828.02	0.05%
Payroll Expenses.		\$1,257,287.62	33.00%
Medicare Expense		\$16,513.67	0.43%
Payroll Hourly		\$518,359.67	13.61%
Payroll Wages - Overtime		\$51,407.51	1.35%
Payroll - Salary		\$389,780.40	10.23%
Payroll - Sales Commissions		\$183,963.70	4.83%
Payroll Wages - Vacation		\$12,576.86	0.33%
Social Security Expense		\$67,503.55	1.77%
Employers Payroll Tax Exp		(\$140.56)	0.00%
Employers FUTA Expense		\$1,338.84	0.04%
Employers SUTA Expense		\$15,983.98	0.42%
Payroll and HR Benefits		\$123,167.68	3.23%
Health Insurance		(\$796.56)	-0.02%
Medical Ins Expense - Employees		\$62,021.82	1.63%
Medical Ins Expense - Owner		\$16,243.80	0.43%
Premier Dental		\$430.85	0.01%
VSP Vision		(\$227.52)	-0.01%
Vacation Pay		\$10,555.84	0.28%
Holiday Pay		\$9,853.12	0.26%
Personal Time Off Pay		\$7,964.00	0.21%
Simple IRA Co Match		\$17,122.33	0.45%
Office Expenses		\$205,631.01	5.40%
Cleaning Service		\$2,545.00	0.07%
Drinking Water and Coffee		\$419.62	0.01%
Dues and Subscriptions		\$8,111.11	0.21%
Internet Expense		\$12,753.43	0.33%
Printer Lease Payments		\$85.48	0.00%
Printing and Reproduction		\$10,943.66	0.29%
Rent		\$100,066.89	2.63%
Telephone		\$2,069.22	0.05%
Trash and Waste Removal		\$2,126.67	0.06%
Repairs		\$1,795.00	0.05%
Building Repairs		\$1,795.00	0.05%
Supplies		\$20,211.41	0.53%
Marketing Supplies		\$2,767.00	0.07%
Office Supplies		\$9,193.66	0.24%
Shop Supplies		\$8,250.75	0.22%
Utilities.		\$44,503.52	1.17%
Gas and Electric		\$36,441.64	0.96%
Trash Pickup		\$6,726.84	0.18%
Water - Utilities		\$1,335.04	0.04%
Employee Mileage		\$9.72	0.00%
Automobile Expense		\$9,568.63	0.25%
Bill Discount		(\$232.40)	-0.01%
Professional Fees		\$38,832.64	1.02%
Professional Fees - Accounting		\$7,729.86	0.20%
Professional Fees - Consulting		\$29,986.22	0.79%
Professional Fees - Legal Fees		\$925.00	0.02%
Professional Fees - Other		\$191.56	0.01%
Travel and Ent		\$9,109.65	0.24%
Entertainment		\$343.37	0.01%
Meals		\$2,859.25	0.08%
Travel		\$5,907.03	0.16%
Cost of Goods Sold		\$1,553,915.94	40.79%

Expense	Continued...	Jan 1, 16 - Dec 31, 16	
Material Expenses		\$1,269,591.52	33.32%
Shipping Supplies Expense		\$32,117.12	0.84%
Production Material Expense		\$1,236,453.40	32.46%
Shipping Supplies		\$1,021.00	0.03%
Equipment Expenses		\$96,037.63	2.52%
Installation Equipment Expense		\$694.50	0.02%
Equipment Rental		\$1,593.22	0.04%
Service Equipment Expense		\$46,261.79	1.21%
Production Equipment Expense		\$47,488.12	1.25%
Labor Expenses		\$188,286.79	4.94%
Sub-Contracted Work		\$55,946.62	1.47%
Temp Labor		\$52,079.59	1.37%
Installation Labor Expense		\$73,106.37	1.92%
Production Labor Expense		\$5,503.65	0.14%
Service Labor Expense		\$1,650.56	0.04%
Expense Total		\$3,809,729.69	
Net Income from Operations		\$218,864.19	
Other Expense		Jan 1, 16 - Dec 31, 16	
IW Technology Fee		\$72,914.19	100.00%
Other Expense Total		\$72,914.19	
Net Income		\$145,950.00	