

GDS/Brandecor

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Comparative Income Statement

First Date Range

Printed at:

2/1/2018 12:00AM 2/28/2018 11:59PM

Second Date Range

2/1/2017 12:00AM 2/28/2017 11:59PM 3/6/2018 12:53PM

Store No. 100

Income	Feb 1, 18 - Feb 28, 18		Feb 1, 17 -Feb 28, 17	
Sales.	\$157,325.67	90.21%	\$242,879.03	92.39%
Artwork-Design	\$485.00	0.28%	\$0.00	0.00%
Cut Vinyl Signs	\$1,028.00	0.59%	\$238.95	0.09%
Digital Prints	\$112,964.69	64.77%	\$181,379.24	68.99%
Dimensional Signs	\$3,665.00	2.10%	\$0.00	0.00%
Installation	\$8,307.75	4.76%	\$9,737.12	3.70%
Miscellaneous	\$23,359.34	13.39%	\$42,513.40	16.17%
Outsource	(\$3,586.27)	-2.06%	\$1,375.60	0.52%
Post-Frames-Hardware	\$3,574.16	2.05%	\$6,814.72	2.59%
Vehicle Wraps	\$1,440.00	0.83%	\$0.00	0.00%
Sales	\$6,088.00	3.49%	\$820.00	0.31%
Shipping	\$16,978.64	9.73%	\$19,969.68	7.60%
Other Income.	\$104.00	0.06%	\$46.00	0.02%
sales tax discounts	\$104.00	0.06%	\$46.00	0.02%
Income Total	\$174,408.31		\$262,894.71	
Expense	Feb 1, 18 - Feb 28, 18		Feb 1, 17 -Feb 28, 17	2 2 2 2 2 4
Bad Debt Exp	\$30.67	0.02%	\$0.03	0.00%
Bank Service Charges - Expense	\$45.90	0.02%	(\$10.05)	0.00%
Bank Service Charge - for Credit Cards	\$1,886.05	0.97%	\$3,165.67	0.75%
Insurance	\$1,700.31	0.88%	\$0.00	0.00%
Insurance - Life Insurance	\$601.60	0.31%	\$0.00	0.00%
Insurance - Vehicle Insurance	\$226.35	0.12%	\$0.00	0.00%
Insurance - Workers Comp	\$872.36	0.45%	\$0.00	0.00%
Other Expenses.	\$128,548.58	66.30%	\$218,731.24	52.08%
Sales Tax Paid	\$125.00	0.06%	\$199.68	0.05%
Sales Expenses	\$3,048.95	1.57%	\$1,318.15	0.31%
Credit Given	\$3,048.95	1.57%	\$1,318.15	0.31%
Miscellaneous Expense.	\$47,581.04	24.54%	\$61,727.18	14.70%
Cellular Telephone	\$269.83	0.14%	\$1,265.43	0.30%
Computer Service	\$0.00	0.00%	\$150.00	0.04%
Depreciation Expense	\$26,989.44	13.92%	\$26,989.44	6.43%
Interest Expense	\$2,017.04	1.04%	\$9,493.71	2.26%
Miscellaneous Expense	(\$3,715.44)	-1.92%	(\$4,396.87)	-1.05%
Postage and Delivery	\$21,720.78	11.20%	\$27,932.78	6.65%
Fines and Penalties	\$299.39	0.15%	\$292.69	0.07%
Payroll Expenses.	\$54,702.84	28.22%	\$107,628.11	25.63 %
Medicare Expense	\$674.57	0.35%	\$1,428.00	0.34%
Payroll Hourly	\$27,310.56	14.09%	\$39,599.77	9.43%
Payroll Wages - Overtime	\$3,374.02	1.74%	\$5,389.90	1.28%
Payroll - Salary	\$14,143.40	7.30%	\$31,189.04	7.43%
Payroll - Sales Commissions	\$3,838.96	1.98%	\$20,599.46	4.90%
Social Security Expense	\$2,884.49	1.49%	\$6,105.89	1.45%
Employers FUTA Expense	\$232.06	0.12%	\$342.95	0.08%
Employers SUTA Expense	\$2,244.78	1.16%	\$2,973.10	0.71%

\$5,282.08

\$3,669.34

2.72%

1.89%

1.36%

\$13,689.66

\$5,727.29

Payroll and HR Benefits

Medical Ins Expense - Employees

Expense	Continued	Feb 1, 18 - Feb 28, 18		Feb 1, 17 -Feb 28, 17	
Medical Ins Expense - Owner		\$829.08	0.43%	\$1,497.27	0.36%
Other Employee Benefits		\$0.00	0.00%	\$150.00	0.04%
Premier Dental		\$22.01	0.01%	\$150.50	0.04%
VSP Vision		(\$9.95)	-0.01%	(\$3.86)	0.00%
Vacation Pay		\$329.64	0.17%	\$4,184.90	1.00%
Personal Time Off Pay		\$441.96	0.23%	\$1,983.56	0.47%
Office Expenses		\$14,581.71	7.52%	\$18,265.21	4.35%
Cleaning Service		\$0.00	0.00%	\$413.00	0.10%
Dues and Subscriptions		\$126.69	0.07%	\$2,408.72	0.57%
Internet Expense		\$474.41	0.24%	\$1,379.73	0.33%
Printing and Reproduction		\$390.20	0.20%	\$296.89	0.07%
Rent		\$8,747.81	4.51%	\$8,331.25	1.98%
Telephone		\$194.70	0.10%	\$194.70	0.05%
Trash and Waste Removal		\$397.22	0.20%	\$1,074.08	0.26%
Repairs		\$327.19	0.17%	\$0.00	0.00%
Building Repairs		\$327.19	0.17%	\$0.00	0.00%
Supplies		\$876.44	0.45%	\$369.75	0.09%
Office Supplies		\$197.16	0.10%	\$191.13	0.05%
Shop Supplies		\$679.28	0.35%	\$178.62	0.04%
Utilities.		\$3,047.05	1.57%	\$3,797.09	0.90%
Gas and Electric		\$2,347.15	1.21%	\$3,104.75	0.74%
Trash Pickup		\$631.23	0.33%	\$584.47	0.14%
Water - Utilities		\$68.67	0.04%	\$107.87	0.03%
Automobile Expense		\$149.00	0.08%	\$878.04	0.21%
Bill Discount		\$0.00	0.00%	(\$609.06)	-0.15%
Professional Fees		\$3,077.96	1.59%	\$15,082.07	3.59%
Professional Fees - Accounting	ı	\$803.49	0.41%	\$2,465.99	0.59%
Professional Fees - Consulting		\$362.08	0.19%	\$2,362.08	0.56%
Professional Fees - Legal Fees	3	\$0.00	0.00%	\$10,254.00	2.44%
Professional Fees - Other		\$1,912.39	0.99%	\$0.00	0.00%
Travel and Ent		\$0.00	0.00%	\$552.20	0.13%
Meals		\$0.00	0.00%	\$238.58	0.06%
Travel		\$0.00	0.00%	\$313.62	0.07%
Cost of Goods Sold		\$61,663.17	31.81%	\$124,181.87	29.57%
Material Expenses		\$48,266.57	24.90%	\$92,136.96	21.94%
Shipping Supplies Expense		\$2,691.65	1.39%	\$2,408.80	0.57%
Production Material Expense		\$45,574.92	23.51%	\$89,451.36	21.30%
Shipping Supplies		\$0.00	0.00%	\$276.80	0.07%
Equipment Expenses		\$6,399.83	3.30%	\$8,753.39	2.08%
Equipment Rental		\$747.21	0.39%	\$61.54	0.01%
Service Equipment Expense		\$5,589.82	2.88%	\$7,612.91	1.81%
Production Equipment Expense	9	\$62.80	0.03%	\$1,078.94	0.26%
Labor Expenses		\$6,996.77	3.61%	\$23,291.52	5.55%
Temp Labor		\$0.00	0.00%	\$2,805.99	0.67%
Installation Labor Expense		\$5,886.00	3.04%	\$20,485.53	4.88%
Service Labor Expense		\$1,110.77	0.57%	\$0.00	0.00%
Expense Total		\$193,874.68		\$346,068.76	70
	from Operations	(\$19,466.37)		(\$83,174.05)	
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Other Expense		Feb 1, 18 - Feb 28, 18		Feb 1, 17 -Feb 28, 17	
IW Technology Fee		\$212.25	11.93%	\$376.59	100.00%
Cost of Goods Sold		\$1,566.33	88.07%	\$0.00	0.00%
Material Expenses		\$1,566.33	88.07%	\$0.00	0.00%
retail display hardware		\$1,566.33	88.07%	\$0.00	0.00%
Other Expense Total		\$1,778.58		\$376.59	

Net Income (\$21,244.95) (\$83,550.64)